

SANTA ANA DISTRICT OFFICE
FY 2011 LENDER RANKINGS
AS OF 4/30/11

TOP 3 LENDERS

#1 CDC SMALL BUSINESS FINANCE CORP. 103 \$56,755,000	#2 WELLS FARGO BANK, N.A. 98 \$56,689,700	#3 JPMORGAN CHASE BANK, N.A. 95 \$19,261,300
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	CDC SMALL BUS. FINAN CORP	103	\$56,755,000	\$551,019
2	WELLS FARGO BANK NATL ASSOC	98	\$56,689,700	\$578,466
3	JPMORGAN CHASE BANK NATL ASSOC	95	\$19,261,300	\$202,751
4	U.S. BANK NATIONAL ASSOCIATION	47	\$33,737,300	\$717,815
5	CENTER BANK	33	\$19,394,400	\$587,709
6	PACIFIC ENTERPRISE BANK	30	\$24,944,300	\$831,477
7	CALIFORNIA BANK & TRUST	26	\$7,085,000	\$272,500
8	SUPERIOR FINANCIAL GROUP, LLC	26	\$315,000	\$12,115
9	WILSHIRE STATE BANK	25	\$25,466,000	\$1,018,640
10	SEACOAST COMMERCE BANK	22	\$18,291,000	\$831,409
11	SOUTHLAND ECONOMIC DEVEL CORP	21	\$21,160,000	\$1,007,619
12	BORREGO SPRINGS BANK, N.A.	21	\$5,411,700	\$257,700
13	CAPITAL BANK	20	\$15,953,000	\$797,650
14	COMMUNITY BANK	19	\$11,309,100	\$595,216
15	PREMIER COMM. BANK NATL ASSOC	18	\$20,231,300	\$1,123,961
16	EDF RESOURCE CAPITAL, INC.	17	\$10,151,000	\$597,118
17	PACIFIC CITY BANK	16	\$14,750,300	\$921,894
18	CITY NATIONAL BANK	13	\$4,859,000	\$373,769
19	PLAZA BANK	12	\$11,544,500	\$962,042
20	OPEN BANK	11	\$9,147,600	\$831,600
21	CELTIC BANK CORPORATION	10	\$11,249,300	\$1,124,930
22	MORTGAGE CAP. DEVEL CORP	10	\$11,083,000	\$1,108,300
23	NARA BANK	10	\$10,081,000	\$1,008,100
24	COMMERCE NATIONAL BANK	10	\$8,221,000	\$822,100
25	HANA SMALL BUS. LENDING INC.	10	\$7,977,000	\$797,700
26	CALIFORNIA STATEWIDE CERT. DEV	10	\$5,664,000	\$566,400
27	ENTERPRISE FUNDING CORPORATION	9	\$8,981,000	\$997,889
28	COMMONWEALTH BUSINESS BANK	9	\$5,840,000	\$648,889
29	AMPAC TRI-STATE CDC, INC.	9	\$4,629,000	\$514,333
30	THE BANK OF SANTA BARBARA	8	\$3,648,300	\$456,038
31	GILMORE BANK	7	\$8,615,600	\$1,230,800
32	BANK OF AMERICA NATL ASSOC	7	\$460,300	\$65,757
33	COMPASS BANK	7	\$295,000	\$42,143
34	MISSION OAKS NATIONAL BANK	6	\$5,990,000	\$998,333
35	SECURITY BANK OF CALIFORNIA	6	\$4,587,300	\$764,550
36	UNION BANK, N.A.	6	\$990,500	\$165,083
37	BEACH BUSINESS BANK	5	\$5,665,000	\$1,133,000
38	UNITI BANK	5	\$4,677,000	\$935,400
39	EAST WEST BANK	5	\$2,750,000	\$550,000
40	ADVANTAGE CERT. DEVEL CORP	5	\$2,525,000	\$505,000
41	PACIFIC ALLIANCE BANK	4	\$9,114,800	\$2,278,700
42	LIVE OAK BANKING COMPANY	4	\$4,989,000	\$1,247,250
43	FULLERTON COMMUNITY BANK, FSB	4	\$3,220,000	\$805,000
44	CITIBANK, N.A.	4	\$890,000	\$222,500
45	CALIFORNIA CU	4	\$345,000	\$86,250
46	NEWTEK SMALL BUS. FINANCE INC.	3	\$4,491,600	\$1,497,200
47	AMERICAN CONTINENTAL BANK	3	\$4,050,000	\$1,350,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	EXCEL NATIONAL BANK	3	\$3,914,000	\$1,304,667
49	SUNWEST BANK	3	\$3,737,000	\$1,245,667
50	US METRO BANK	3	\$2,460,000	\$820,000
51	BANK OF SOUTHERN CALIFORNIA NA	3	\$1,600,000	\$533,333
52	HANMI BANK	2	\$2,882,000	\$1,441,000
53	CALIFORNIA BUSINESS BANK	2	\$2,600,100	\$1,300,050
54	BANK OF THE WEST	2	\$2,075,000	\$1,037,500
55	SECURITY BUS. BK - SAN DIEGO	2	\$1,454,000	\$727,000
56	INLAND COMMUN BANK NATL ASSOC	2	\$980,000	\$490,000
57	TOMATOBANK, N.A.	2	\$855,000	\$427,500
58	BAY AREA EMPLOYMENT DEVEL CO	2	\$814,000	\$407,000
59	NATIONAL BANK OF CALIFORNIA	2	\$754,000	\$377,000
60	PACIFIC PREMIER BANK	2	\$550,000	\$275,000
61	SPIRIT OF TEXAS BANK, SSB	2	\$372,000	\$186,000
62	UNITED PACIFIC BANK	1	\$4,900,000	\$4,900,000
63	MEADOWS BANK	1	\$4,730,700	\$4,730,700
64	UNITED CENTRAL BANK	1	\$4,400,000	\$4,400,000
65	FIRST-CITIZENS BK & TR CO	1	\$3,984,000	\$3,984,000
66	COMMUNITY VALLEY BANK	1	\$3,800,000	\$3,800,000
67	FIRST FINANCIAL BANK	1	\$3,712,500	\$3,712,500
68	SAEHAN BANK	1	\$2,770,000	\$2,770,000
69	SMALL BUSINESS CAPITAL, LLC	1	\$1,856,500	\$1,856,500
70	PROMERICA BANK	1	\$1,500,000	\$1,500,000
71	CIT BANK	1	\$1,285,500	\$1,285,500
72	PACIFIC COMMERCE BANK	1	\$1,250,000	\$1,250,000
73	MANUFACTURERS BANK	1	\$1,005,000	\$1,005,000
74	CAPITAL ACCESS GROUP, INC.	1	\$861,000	\$861,000
75	MERCHANTS BK - CALIFORNIA NATL	1	\$820,000	\$820,000
76	COMMUNITY SOUTH BANK	1	\$681,000	\$681,000
77	EMBARCADERO BANK	1	\$645,000	\$645,000
78	FIRST CHATHAM BANK	1	\$595,000	\$595,000
79	MID ST. DEVEL CORP	1	\$595,000	\$595,000
80	LOS ANGELES CNTY SMALL BUS. DE	1	\$516,000	\$516,000
81	COMERICA BANK	1	\$465,000	\$465,000
82	AMERICAS UNITED BANK	1	\$400,000	\$400,000
83	COMMERCE BK OF TEMECULA VALLEY	1	\$400,000	\$400,000
84	INTERNATL CITY BANK NATL ASSOC	1	\$350,000	\$350,000
85	GBC INTERNATIONAL BANK	1	\$350,000	\$350,000
86	WORLD TRADE FINANCE, INC.	1	\$300,000	\$300,000
87	HABIB AMERICAN BANK	1	\$250,000	\$250,000
88	SOUTH CNTY BANK NATL ASSOC	1	\$226,400	\$226,400
89	SAN FERNANDO VALLEY SMALL BUS.	1	\$150,000	\$150,000
90	CERTIFIED DEVEL CORP - TULARE	1	\$119,000	\$119,000
91	SILVERGATE BANK	1	\$112,000	\$112,000
92	CITIZENS BUSINESS BANK	1	\$100,000	\$100,000
93	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
94	ROYAL BUSINESS BANK	1	\$100,000	\$100,000
95	GATEWAY BUSINESS BANK	1	\$80,000	\$80,000
96	POINT LOMA CU	1	\$61,200	\$61,200
97	STEARNS BK NATL ASSOC	1	\$50,000	\$50,000
98	PACIFIC WESTERN BANK	1	\$50,000	\$50,000
	TOTALS:	922	\$596,104,100	\$646,534